

MAX FRANK S.R.L. is part of the MAX FRANK Group - a family owned company which employs over 850 people worldwide. The internationally operative group of companies includes 17 subsidiaries in Europe, North America, Asia, Australia and the Middle East, and we are also represented by long-standing trade partners in many more countries.

We are looking for an experienced, creative, yet analytical and driven Internal Technical Salesperson to join our team. Do you have a technical background in constructions, good communication and organization skills and good knowledge of English, AutoCAD and the Microsoft Office Package?

Then this could be the ideal position for you.

# Internal Technical Sales (B / f)

## Sales / Romania

### Overview:

MAX FRANK designs, produces, and sells products and solution for the construction industry. With our wide product range, we supply construction projects from high-rise buildings to infrastructure projects. We are a young and fast-growing company with a successful commercial track record. As part of a family-owned international group, we combine the strengths of being close to a local market with international expertise.

#### **About the position:**

Reporting to the CEO in Romania, you will be responsible for the market success of our products and solutions across the Romanian construction market. This position provides a unique opportunity to shape the future businesses; to build, structure and lead the growth journey and innovation of the MAX FRANK Group. As an internal technical sale, you will build upon working relationships with our existing customer base as well as having a strong focus on processing and establishing new customers and relationships The role provides an opportunity of great flexibility but also requires organization skills as you will plan and structure your workday schedules.

### **Expected Skills and Qualifications:**

The suitable candidate should

- Bachelor's degree in construction
- Good communication and organization skills
- Attention to detail
- Ability to learn quickly
- Fluency in written and spoken English. German is considered an advantage
- Good knowledge of the Microsoft Office Package (Word, Excel, PowerPoint, Outlook) and Auto CAD



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